

CURRICULUM VITAE

RICHARD LANDE

Marital Status: Married to Pearl, née Pagel,
four children, Laura, Jeffrey, Jordan and Anthony.

Languages spoken
and written: English and French

WORK EXPERIENCE

- 2006 to date Appointed Honorary Consul General for Canada to the Union of Comoros, Africa.
- 1986 to date Private legal practice under partnership of Lande and Langford specializing in transportation law with offices in Montreal, Quebec and Burlington, Ontario
- 1990 to 2022 President of Importers Transport Council, a transportation buyers' group, whose members have included Subaru, Suzuki, BMW, Jaguar, Volvo, Hino and LandRover.
- 2004 to 2012 President of the Auto Haulers Network Inc., an alliance of trucking companies specializing in the haulage of finished vehicles, including Hansens, Car Couriers, Van Isle Barge, Fastrax, Canadian Fleet Services, Car-Fre, Millennium Auto Carriers, Mike's Transport, East Can, Drake Towing, CCT Auto-Trans, and Thorsons.
- 1992 to 2009 President of Consumer Goods Logistics Group (CONLOG) Inc., a transportation buyers' group, whose shareholders included Wrigley Canada Inc., C.B. Powell, Nestlé Canada Inc., Associated Brands, I.D. Foods, and Heinz Richardson.
- 1995 to 2008 President of CCL Cross-Canada Logistics Inc., a transportation buyers' group whose shareholders included Colgate-Palmolive, Dorfin Distribution, General Mills, E.D. Smith, and Humpty Dumpty.
- 1999 to date Administrator for Orangeville-Brampton Rail Access Group Inc. (OBRAG), a short-line railway consortium of companies, including Clorox, PolyOne, Armacell, Roechling, CleanHarbors and Novolex that use the shortline rail operation.
- 1999 to 2008 President of the Cool Group Inc., a buying consortium specializing in the purchase of refrigerated transportation.
- 1998 to 2005 President of CONVOL, a buying consortium of corporate members established for the purchase of office supplies, telephone, and natural gas.
- 1998 to 2001 Co-Founder and Executive Editor of *Logistics Quarterly Journal*, a Canadian transportation magazine

1998 to 2003	President of BLT (Back Lit Trucks Ltd.), a company that provides advertising on backlit electronic billboards installed on trucks.
1997 to 1998	President of Private Motor Truck Operators Purchasing whose principal shareholders included Hostess, Grand & Toy, Rothsay, and Liquid Air.
1998 to 1999	President of Polyethylene Processors Purchasing Council, a consortium of plastics companies including Cantar/Polyair, Cosella-Dorken, and Multipak.
1995	Senior legal consultant for CPCS Ltd., mandated to assess the viability of privatization of the Indonesian Railway (PERUMKA) on behalf of the World Bank.
1993 - 1994	General Manager, International Supply Chain (ISC), a subsidiary of Tibbett & Britten Group Canada Inc., the largest warehouse operator in Canada, whose clients included Wal-Mart, Consumer's Distributing, Shopper's Drug Mart and Oshawa Foods.
1983 - 1993	Associate Professor, (tenured) Department of Management, Concordia University, Courses on Transportation Policy (MBA) and Business Policy (B. Comm), Management (DIA).
1992 - 1993	Monthly columnist for Materials Management and Distribution Magazine, a MacLean Hunter Publication.
1988	Arbitrator, the International Air Transport Association.
1986	Research Fellow, Bureau of Transport Economics Canberra, Australia.
1985	Senior Advisor, Canadian Transport Commission, Ottawa.
1985	Transportation fellow in residence, Oxford University, England.
1984 - 1985	Chief of Staff to the Minister of Mines, Hon. Robert Layton, House of Commons, Ottawa.
1981 - 1984	President of Massawippi Valley Railway.
1981 - 1984	President of Quebec Central Railway.
1980 - 1984	Manager, Economic Development, CP Rail Marketing and Sales Department.
1979	Legal Counsel to Royal Commission investigating commercial activities of the Canadian Dairy Commission.
1977 - 1980	Solicitor for Canadian Pacific's legal firm of Gadbois, Joannette & Durand specializing in civil and commercial litigation.

- 1976 - 1977 Articled at DeGrandpre, Colas, Amyot, Lesage et Assoc. in Montreal, litigation department.
- 1974 Barclay's Bank of Ghana in Accra.
- 1972 Central Bank of Japan in Tokyo.

ACADEMIC

- 2011 Member of the Law Society of Upper Canada.
- 1991 Ph.D, Faculty of Business, University of Bath, England.
- 1981 Executive Management Program at Graduate School of Business, Columbia University, New York.
- 1980 Received as a member of the Bar of Yukon and also received as a member of the Bar of the Northwest Territories.
- 1976 Received as a member of the Bar of the Province of Quebec.
- 1975 Bachelor of Civil Law degree (LL.L) "with distinction" from Université de Montréal.
- 1973 "Common Law Exchange Program" at University of Manitoba (Federal Department of Justice Scholarship).
- 1971 Bachelor of Arts degree from McGill University, joint majors in Economics and Political Science.
- 1969 "Certificat d'Etudes Francaises" from Université de Grenoble, France.

AWARDS

- 2008 Elected Governor of the Quebec Bar Foundation
- 2007 Elected Honorary Fellow of the Chartered Institute of Logistics and Transport at the International Council Meeting in Accra, Ghana.
- 1988 Elected a Fellow of the British Institute of Management (FBIM).
- 1988 Listed in Who's Who in Canada
- 1987 Listed in Who's Who in Canadian Business
- 1986 Elected a Fellow of the Chartered Institute of Transport (FCIT), London, England.
- 1986 Named first Affiliate Member of the Canadian Institute of Traffic and Transportation - Presentation made by Walter Morris, President, CITT, Winnipeg.

- 1985 Elected a serving Brother of the Order of St-John. Medal presented by Her Excellency, Jeanne Sauvé, Governor General of Canada.
- 1984 Recipient of National Transportation Week Award of Excellence for significant contribution to the Canadian Railway Industry. Presented May, 1984 by the Honourable J. Garner, Minister of Transport, Province of Saskatchewan.
- 1984 First Canadian to win the British Railways Medal for best publication of a rail subject. This medal was presented in London on March 12th by Mr. L.S. Payne, President of the Chartered Institute of Transport.
- 1980 Elected a Fellow of the Royal Society of Arts (FRSA), London, England. This society, which was founded in 1794, has as its President, Prince Phillip, Duke of Edinburgh.
- 1980 Received certificate of honour from the Council for Canadian Unity.

PROFESSIONAL ASSOCIATIONS

- 1996 - 1997 Director, Chateau de Ramezay Museum
- 1995 - to date Member of Young Presidents Organization, Quebec and Ontario Chapters and World Presidents Organization.
- 1992 - 1997 Director, Center Board of Directors, St. Mary's Hospital.
- 1989 - 1997 Royal Society of the Arts (Quebec Section) Honorary Corresponding Member.
- 1989 - 1990 President, Center for Transportation of International Merchandise (CTIM).
- 1985 - 1988 National Chairman, Chartered Institute of Transport, Canadian Division.
- 1986 - 1987 Sustaining Member, American Society of Transportation and Logistics.
- 1985 - 1986 National Chairman, National Transportation Week.
- 1984 - 1987 Chairman, Transportation Committee, Canadian Chamber of Commerce.
- 1981 - 1983 Vice-President, Canadian Transportation Research Forum.

MEMBER OF THE BOARD OF DIRECTORS:

- 1998 – 2011 Chartered Institute of Logistics and Transport
 2004 – 2010 Fraser McKenzie Holdings Inc. (2006-Oct. 2011)

Association Quebecoise du Transport et des Routes (AQTR) Canadian
Society for Civil Engineering (Transportation Committee).
Vino Filtro
CONRES
Northland Arts

PHILANTHROPY

1994 - 2006 Pearl and I donated, to St. Mary's Hospital a 1,000lb marine aquarium painted by artist Katerina Mertikas;

2007 Governor, Royal Ontario Museum (ROM), Toronto

MEMBERSHIPS Canadian Consular Association
World Presidents Organization

BOOKS AUTHORED

- 1. Rail Freight Contracting**, Baxter Publishing, Toronto, 1986
- 2. Competition Between Crown and Private Corporations Under Deregulation - The British Examples**, CTC Research Branch, WP 60-86-03, 1986.
- 3. Impact of Deregulation on Marketing** - CRC Research Branch, Hull, 1986.
- 4. Railway Legislation and Rate Contracts in Canada and Australia**, Australian Government Publishing Service, 1987.
- 5. The New Transport Rules, An Interpretation**, Maclean Hunter Limited, Toronto, 1987.
- 6. Bill C-18 and C-19 Analysis**, Southam Business Publication, Toronto, 1987.
- 7. Railway Law and the National Transportation Act**, Butterworths Publishing Ltd., Toronto, 1989.
- 8. The National Transport Policy of Canada**, Butterworths Publishing Ltd., Toronto, 1992.
- 9. The Fundamentals of Canadian Trucking Law-A Practioner's Guidebook**, (2018, Tellwell Publications, co-authored with John Petrosniak)
- 10. Transport Law in Canada**, (2023, Tellwell Publications)

GUEST SPEAKER/PANELIST

1) Dec. 10/80

Canadian Industrial Traffic League	Ottawa, Ontario
2) Dec. 16/80 Canadian Manufacturers Association	Toronto, Ontario
3) Jan. 20/81 Council of Forest Industries	Vancouver, B.C.
4) Feb. 10/81 Atlantic Provinces Transportation Commission	Halifax, N.S.
5) Feb. 22/81 Canadian Industrial Farm Equipment	Vancouver, B.C.
6) Feb. 26/81 Canadian Propane Gas Association	Calgary, Alberta
7) Feb. 26/81 Canterra Energy Ltd.	Calgary, Alberta
8) March 25/81 Canadian Chemical Producer Association	Toronto, Ontario
9) April 10/81 Canadian Pulp and Paper Association	Montreal, Quebec
10) April 14/81 Council of Forest Industries	Montreal, Quebec
11) April 26/81 Texasgulf	Raleigh, N.C.
12) May 7/81 Windsor Chamber of Commerce	Windsor, Ontario
13) May 22/81 Railway Planning Officers Group	Chicago, Illinois
14) June 3/81 Potash Producers of Saskatchewan	Regina, Sask.
15) June 4/81 Potash Producers of Saskatchewan	Saskatoon, Sask.
16) June 11/81 Canadian Transport Research Forum	Charlottetown, PEI
17) June 24/81 Canadian Freight Association	Ste. Marguerite, P.Q.
18) Sept. 16/81 U.S. Fertilizer Institute	Chicago, Illinois
19) Nov. 18/81 Canadian Industries Ltd.	Toronto, Ontario

- 20) Nov. 24/81
Centre for Regulated Industry
McGill University - Montreal, Quebec
- 21) Nov. 24/81
National Research Council (TRB)
Washington, D.C.
- 22) April 26/82
Arthur D. Little & Associate
Boston, Mass.
- 23) May 20/82
Economic Council of Canada
Toronto, Ontario
- 24) Jan. 18/83
The Surface Freight Transport Regulation (TRB)
Washington, D.C.
- 25) Feb. 14/83
Centre for Transportation Studies
Univ. of Manitoba - Winnipeg, Man.
- 26) May 9/83
Centre for Transportation Studies
University of B.C. - Vancouver, B.C.
- 27) June 9/83
Canadian Transport Research Forum
Winnipeg, Manitoba
- 28) Aug. 18/83
Ontario Northland Railroad
North Bay, Ontario
- 29) Aug. 19/83
Inco Metals Company
Sudbury, Ontario
- 30) Oct. 12/83
Chicago Traffic Club
Chicago, Illinois
- 31) Oct. 13/83
University of New Brunswick
Fredericton, N.B.
- 32) Nov. 3/83
Transport Research Forum
Washington, D.C.
- 33) Jan. 27/84
Canadian Institute of Transportation & Traffic
Toronto, Ontario
- 34) Feb. 28/84
Canadian Institute of Transportation & Traffic
Winnipeg, Manitoba
- 35) March 14/84
Transport Studies Unit, Oxford University
Oxford, U.K.
- 36) March 14/84
Institute for Transport Studies,
University of Leeds Leeds, U.K.
- 37) March 19/84
Sir John Cass Faculty of Transport
London, U.K.
- 38) March 19/84

- City of London Polytechnic London, U.K.
- 39) March 27/84
Department of Civil Engineering Carlton University Ottawa, Ontario
- 40) April 28/84
Northeastern Chamber of Commerce Kirkland Lake, Ont.
- 41) May 2/84
National Association of Rail Shippers Advisory Board Detroit, Michigan
- 42) June 1/84
Royal Commission on the Economic Union & Development Prospects for Canada
- 43) June 12/84
Transport Canada Training Institute Toronto, Ontario
- 44) June 13/84
Association of American Railroads Montreal, Quebec
- 45) Sept. 21/84
Northeastern Shippers Advisory Council Fairlee, Vermont
- 46) Nov. 29/84
Toronto Board of Trade Toronto, Ontario
- 47) Jan. 8/84
Canadian Industrial Transportation League Toronto, Ontario
- 48) April 9/86
Concordia Centre for Management Studies Montreal, Quebec
- 49) May 22/86
Canadian Institute of Traffic and Transportation Vancouver, B.C.
- 50) May 29/86
Canadian Transportation Research Forum Vancouver, B.C.
- 51) June 24/86
Bureau of Transport Economics Canberra, Australia
- 52) July 8/86
Chartered Institute of Transport Canberra, Australia
- 53) July 22/86
Australian Interstate Commission Canberra, Australia
- 54) July 28/86
Chartered Institute of Transport Adelaide, Australia
- 55) Sept. 9/86
Transportation Clubs International Montreal, Quebec
- 56) 9/24 to 10/10/86
Canadian Industrial Transportation League Seminars Montreal, Toronto, Hamilton, Ottawa,
Saskatoon, Calgary, Vancouver
- 57) Oct. 16/86

Centre de Transport International de Marchandises	Quebec, Quebec
58) May 2/87 Transportation Law Seminars	Montreal, Quebec
59) June 3/87 Delta Nu Alpha Transportation Fraternity	Sarnia, Ontario
60) June 6/87 McGill University Management Centre	Montreal, Quebec
61) Aug. 17/87 Bangor & Aroostook Railway	Bangor, Maine
62) Sept. 28/87 Burlington Northern Railroad	Fort Worth, Texas
63) Oct. 4-6/87 The Fertilizer Institute Annual Transportation Conference	Chicago, Illinois
64) Nov. 17/87 Council of Logistic Management	Detroit, Michigan
65) Nov. 25/87 Centre de Transport Internatioal des Marchandises	Montreal, Quebec
66) Nov. 29/87 American Enterprise Institute	Washington, D.C.
67) Dec. 7/87 CSX Transportation	Baltimore, Maryland
68) Jan. 1/88 Wisconsin Central Railway	Chicago, Illinois
69) Feb. 5/88 Soo Line Railway Company	Minneapolis, MN
70) Feb. 11/88 Canadian Manufacturers Association	Toronto, Ontario
71) Feb. 12/88 Transportation Law Seminars Feb. 15/88	Toronto, Ontario Montreal, Quebec
72) Mar. 2/88 Pharmaceutical & Toilet Preparation Traffic Association	Montreal, Quebec
73) Mar. 8/88 The Canadian Manufacturers Association (Quebec Section)	Montreal, Quebec
74) May 5/88 International Cargo Handling Coordination Association	Edmonton, Alberta
75) May 11/88 Automobile Importers Committee	Toronto, Ontario

- 76) May 18,19/88
Centre de Transport International des Marchandises Ste. Foy, Quebec
- 77) May 20/88
American Academy of Cosmetic Dentistry Cape Cod, Mass.
- 78) May 26/88
Grocery Products Manufacturers of Canada Association Toronto, Ontario
- 79) June 2/88
Delta Nu Alpha Montreal, Quebec
- 80) June 10/88
Quebec Sawmills Association Quebec, Quebec
- 81) July 7/88
Crown Forest - Fletcher Challenge Whistler, B.C.
- 82) Sept. 30/88
Northern Shippers Advisory Council Fairlee, Vermont
- 83) Oct. 6/88
Esso Resources Calgary, Alberta
- 84) Oct. 13,14/88
Transportation Law Seminars Montreal, Toronto
- 85) Nov. 3/88
Canada Cement Lafarge Tampa, Florida
- 86) Nov. 10/88
Transportation Research Forum Toronto, Ontario
- 87) May 24, 25/89
Transportation Law Seminars Montreal, Toronto
- 88) Sept. 12/89
Traffic Clubs/International Orlando, Florida
- 89) Sept. 13/89
Women's Traffic Club Montreal, Quebec
- 90) Sept. 18/89
Ports Day Halifax, N.S.
- 91) Sept. 21/89
Canadian Feed Industrial Association Wolfville, N.S.
- 92) Oct. 12/89
Canadian Manufacturers' Association Montreal, Quebec
- 93) Nov. 21/89
Collingwood Rail Retainment Committee Collingwood, Ont.
- 94) Nov. 28/89
Canadian Fertilizer Institute Ottawa, Ontario

- 95) Dec. 1/89
Lindsay Rail Committee Lindsay, Ont.
- 96) Dec. 21/89
Transportation Law Seminars Calgary, Alberta
Dec. 28/89 Vancouver, B.C.
Jan. 3/90 Saskatoon, Sask.
Jan. 4/90 Winnipeg, Man.
Jan. 5/90 Toronto, Ont.
March 29/90 Montreal, Que.
- 97) March 12/90
Lantic Sugar St. Sauveur, Que.
- 98) April 11/90
Canadian Association of Logistics Management Toronto, Ontario
- 99) Oct. 10/90
32nd Annual Transport Research Forum Long Beach, CA
- 100) Jan. 15/91
Montreal Women's Traffic Club Montreal, Quebec
- 101) June 25/91
American Association of Railroad Superintendents Chicago, Illinois
- 102) Sept. 23-25/91
Roadmasters and Maintenance of Way Association St. Louis, Missouri
- 103) May 27/92
Institute for International Research Yorkdale, Ontario
- 104) April 29/92
Intermodal World Exposition Atlanta, Georgia
- 105) Sept. 3/92
Transfreight International Montreal, Quebec
- 106) Nov. 5/92
Canadian Forces School National Defence Camp Borden, Ont.
- 107) April 28/94
Quebec Association of Economics (ASDEQ) Montreal, Quebec
- 108) May, 1994, May 1995
Movements Officer Course Camp Borden, Ont.
- 109) July, 1995
Logistics Quarterly Conferences Montreal, Toronto,
- 110) Sept., 1995
Standing Committee on Transportation Ottawa, Ontario
- 111) Oct. 1995
The Canadian Institute 1995 Transportation

Superconference	Toronto, Ontario
112) Oct. 19/95 CITT Toronto Area Council	Toronto, Ont.
113) Oct. 23/95 Logistics Quarterly Conference	Toronto, Ont.
114) Nov. 13/95 Frontier Duty Free Association	Toronto, Ont.
115) Feb. 29/96 Canadian Bar Association - Ontario	Toronto, Ontario
116) Jan. 21/98 Hamilton Purchasing Council	Stoney Creek, Ontario
117) May 28, 1998 Seminar on Transportation Innovation	Hamilton, Ontario
118) Sept. 23, 1999 Conference on Transportation Innovation	Toronto, Ontario
119) October 20, 2007 IKO Management Seminar	Toronto, Ontario
120) May 12, 2008 Chartered Institute of Transport Outlook Conference	Ottawa, Ontario
121) June 18, 2008 Food Safety Summit	Toronto, Ontario
122) January 31, 2012 Rogers Communications M2M Conference	Toronto, Ontario
123) August 2013 Transload Distribution Association Conference	Chicago, IL
124) Feb 19, 2014 Sites & Spills Conference	Toronto, Ontario
125) May 15, 2015 US Transport Lawyers Association	Scottsdale, Arizona
126) October 19, 2015 Association of Transportation Law Professionals	Washington, DC
127) January 15, 2017 Defense University of Malaysia	Kuala Lumpur
128) January 20, 2017 HKU Center – Logistics and Transport	Hong Kong
129) January 26, 2017 Private Motor Transport Council	Guelph, Ontario

ARTICLES PUBLISHED

The Staggers Rail Act of 1990 and the 5b(2) Decision of the ICC, Canadian Transportation Research Forum Proceedings, 1981, Vol.1, Session VI, pp.4257.

Advantages of Collective Rate Making for Railways: A Canadian Perspective, ICC Practitioner's Journal, September 1982, Volume 49, No. 6, pp. 609-618.

Extraterritorial Impact of U.S. Deregulation of Canadian Railways and Shippers, Transportation Research Board, National Academy of Sciences, Washington, D.C., 1982, Record 838, pp. 30-38.

U.S. Deregulation - Antitrust Implications for Canadian Railways and Shippers, The Logistics and Transportation Review, Volume 18, Number 2, pp. 127-138.

The Effect of Rail Regulation on International Trade, Proceedings of the Seminar Series of Transportation, 1982-83, Volume 16, Centre for Transportation Studies, University of Manitoba.

A Comparison of Canadian and U.S. Transportation Regulation, The 8th Australian Transport Research Forum, May 1983, Volume 1.

Rate Arbitration & Reparation in Canadian Transport Legislation, Canadian Transportation Research Forum, 1983, pp. 5-1 to 524 and Proceeding TRF/1983, Volume XXIV, no. 1.

The Challenge of Maintaining Joint International Rail Traffic since U.S. Deregulation, Proceedings TRF/1983, Volume XXIV, no. 1.

U.S./Canadian Railroads; Bordering on Frustration, Regulation Magazine, AEI Journal on Government and Society, July/Aug. 1983.

Possible Remedies to Reconcile the Difference between Canada and U.S. Rail Regulation, jointly published in Transportation Research Forum, pp. 293-299, Vol. 24, No. 1; The Logistics and Transportation Review, Vol. 19, No. 9, pp. 211-224; and Rail International, Vol. 16, No. 4, pp. 31-37.

How U.S. Deregulation Hurts International Trade, The Columbia Journal of World Business, Vol. XVIII, No. 3, Fall, 1983, pp. 6572

Collective Ratemaking and the Efficiency of Canada's Rail System, University of Concordia publication, 1984, Working Paper Series No. 84-017.

The Likely Results of Enforced Competition Between Canada's Rail System, University of Concordia Publication, 1984, Working Paper Series No. 84-018.

Canadian Legislative Solution to Offset the Negative Economic Impact of U.S. Rail Deregulation, McGill University, 1984, Working Paper Series.

International Trade - Coordinating U.S. - Canada Rail Transportation Regulation, Policy Options Magazine November/December, 1984.

Computerization of Railway Freight Tariff, Proceedings Transportation Research Forum - Volume XXV, No. 1, P. 415.

How Collective Ratemaking Improves the Canadian Economy, ICC Practitioners Journal, Vol. 52, Winter 1985, No. 2, pp. 198-220.

- Les Réglementations Canadiennes et Américaines des Transports: une comparaison**, la Revue Themis, No. 2 du Vol. 19, mai 1985.
- Differences in Transportation Regulation between Canada and the United States**, The New England Shipper Advisory Board September 1984.
- Freeing Cross-Border Freight**, Policy Options - November, 1984, vol. 5, no. 6, pp. 61-62.
- Moyens possibles de counsiler les différences, entre la réglementation ferroviare du Canada et celle des États-Unis**, Routes et Transports, No. XV-1.
- Crown Corporations** - Transportation Business, Vol. 6, No. 3, March 1986, p. 17.
- Recent Developments in U.S. Railroad Transportation Contracts**, with Bob Davis and Clyde Walter Jr., Canadian Industrial Transportation League, 1986.
- The Need for a Multi-Modal Perspective in Transportation Policy**, with Joseph Dydzak et al, 1986.
- The Negative Franchise Solution to Privatization of Crown Corporations**, 1986.
- Final Offer Arbitration: Hard Hitting Advice for Canadian Transportants**, with Don Weckstein, Canadian Transportation Research Forum, 1986.
- Competition Between Crown and Private Corporations Under Deregulation - British Examples**, Canadian Transport Commission, Research Branch, Report No. 1986/05/March, 1986.
- Volume of Car Sales: Selection of Variables Using CP Method With A.S. Narasimna Murthy et al**, 1986,.
- Bill C18, an Act Respecting National Transportation A Submission to the House of Commons Standing Committee on Transport**, March 19, 1987.
- The Coalition of Concerned Shippers Supplementary Submission of the Coalition of Concerned Shippers** to Standing Committee on Transport, March 19, 1987.
- CITL The Canadian Industrial Transportation League Supplementary Submission of Canadian Industrial Transportation League** to Standing Committee on Transport - Rebuttal of CP and CN Submissions, April 1st, 1987
- Bill C19, An Act Respecting Motor Vehicle Transport by Extraprovincial Undertakings -A submission to the House of Commons Standing Committee on Transport** - Council of Forest Industries of British Columbia, March, 1987.
- The Coalition of Concerned Shippers - Final Submission to the Standing Committee on Transport Concerning Bill C-19: An act respecting motor vehicle transportation by extra-provincial undertakings**, April, 1987.
- Changing Canadian Trucking Laws Affect U.S. Carriers**, Transport Topics, May 25, 1987, p. 86.
- NTA Rail Arguments Must Be Questioned by Shippers**, Canadian Transportation & Distribution Management, Volume 90, Issue No. 9, September 1987, p.86.
- Canadian Rail Shippers' Association - Submission to the Senate Standing Committee on Transport and Communications Regarding Bill C-18 and Bill C-19**, July 22, 1987.
- The Coalition of Concerned Shippers - Submission to the Senate Standing Committee on Transport and Communications**, July, 1987.

Review Committee Calls for Changes to the New NTA, Canadian Transportation and Distribution Management, Volume 90, Issue No. 8, August, 1987, p.54.

Review Committee Calls for New Changes to the New NTA, Canadian Transportation & Distribution Management, Volume 90, Issue No. 10, October 1987, p.82.

Senate and Standing Committee Study Bill C-18, Canadian Transportation & Distribution Management, Volume 90, Issue No. 9, September, 1987.

Canadian Shippers Spot Holes in Railway Arguments, Canadian Transportation & Distribution Management, Volume 90, Issue No. 10, October 1987, p.82.

Bill C-18 and C-19 Analysis, Transportation & Distribution Management, Volume 90, Issue 11, November 1987.

Senate and Standing Committee Study Bill C-18, Canadian Transportation & Distribution Management, Volume 90, Issue No. 11, November, 1987.

Confidential Contracts Impact Upon Line Haul Rates, Transportation & Distribution Management, Volume 90, Issue No. 1, January, 1988.

Canada U.S. Free Trade: Its Impact on Transportation, Transportation & Distribution Management, Volume 91, Issue No. 2, February, 1988.

Canadian Rail Deregulation: "Dream Act" for Shippers? Pacific Traffic, Volume XXXV, Issue No. 2, February, 1988, p.18.

Trade and Atlantic Freight Rate Assistance, Transportation & Distribution Management, Volume 91, Issue No. 3, March, 1988, p.76.

Delay Danger, Transportation Business, March, 1988, p.29.

Free Trade Garners More Transportation Demand, Transportation & Distribution Management, Volume 91, Issue No. 4, April, 1988, p.36.

Canada's Short Line Railway Debate, Transportation & Distribution Management, Volume 91, Issue No. 6, June, 1988, p.55.

Bills of Lading and the Inter-provincial Standards, Transportation & Distribution Management, Volume 91, Issue No. 12, 1988, p.68.

Negotiated Contracts: Knowledge and a Little Finesse, The Canadian Shipper, Volume 3, Issue No. 5, January, 1989, p.18.

Shippers and Joint Rail Access, Canadian Transportation & Distribution Management, Volume 92, Issue No. 1, January, 1989, p. 49.

Competition in the Air Lanes, Canadian Transportation & Distribution Management, Volume 92, Issue No. 2, February, 1989, p.45.

Defining Shippers in New Ways, Canadian Transportation & Distribution Management, Volume 92, Issue No. 3, March, 1989, p.73.

Legislative Watch, Taking Stock of Shippers' Associations, Canadian Transportation & Distribution Management, Volume 92, Issue No. 4, April, 1989, p.53.

Pro-shipper Recommendations Jeopardize Railway Investment, Canadian Transportation & Distribution Management, Volume 92, Issue No. 5, May, 1989, p.83.

A Bias Against Canadian Railways, Canadian Transportation & Distribution Management, Volume 92, Issue No. 6, June, 1989, p. 65.

Limitations of Final Offer Arbitration, Canadian Transportation & Distribution Management, Volume 92, Issue No. 9, September, 1989, p. 73.

A Report Card About CLR's Provisions, Canadian Transportation & Distribution Management, Volume 92, Issue No. 10, October, 1989, p.61.

NTA's Ability to Curb Railway's Dominance Questioned, Canadian Transportation & Distribution, Volume 93, Issue No. 1, January, 1990, p.25.

New Trucking Standards, Canadian Transportation & Distribution Management, Volume 93, Issue No. 1, January, 1990, p. 25.

Buying the D & H Railway, Canadian Transportation & Distribution Management, Volume 93, Issue No. 4, April, 1990, p.49.

New Trucking Standards, Canadian Transportation -The Logistics News Journal, Volume 93, Issue No. 1, January 1990, p.25.

CN Abandonment Plans on Hold, Canadian Transportation -The Logistics News Journal, Volume 93, Issue No. 5, May, 1990, p.63.

Liability and Motor Carriers, Canadian Transportation -The Logistics News Journal, Volume 93, Issue No. 9, September, 1990.

Final Offer Arbitration, Canadian Transportation -The Logistics News Journal, Volume 93, Issue No. 12, December 1990, p.37.

The Advent of Final Offer Arbitration, Canadian Transportation -The Logistics News Journal, Volume 94, Issue No. 3, March, 1991, p.56.

Curtailing Diverted Traffic from Canadian Ports, Canadian Transportation -The Logistics News Journal, Volume 94, Issue No. 4, April, 1991, p.47.

Facing Rival U.S. Ports, Canadian Transportation -The Logistics News Journal, Volume 94, Issue No. 5, May, 1991, p.41.

More Canadian Shippers Face U.S. Creditors in Court, Canadian Transportation -The Logistics News Journal, Volume 95, Issue No. 6, June, 1991, p.36.

Short Line Railway Industry in Canada, 32nd TRF Annual Forum.

National Transportation Agency 5-Year Review, Canadian Transportation Logistics, Volume 94, Issue No. 9, September, 1991.

Legal Analysis of Rail Provisions, Working Paper No. 5, Comprehensive Review of the 1987 NTA, Alberta Department of Transportation and Utilities, June, 1992.

Turkish Delights, Travel & Leisure Section Catalaw Magazine, Vol. 1, Issue 3, October, 1995.

Best Methods of Railway Restructuring and Privatization -by Ron Kopicki and Louis S. Thompson, Canadian Railways Case Study Chapter 11, CFS Discussion Paper Series #111.

Guest Column with Dr. Richard Lande / Non-Compensatory Pricing, Trans Action, Number 63, May, 1995, pp.11-12.

Une Décision Aberrante -L'Expéditeur, Volume 8, No. 7, September 1995.p.31.

MAGAZINE, NEWSPAPER & TELEVISION INTERVIEWS

Contract Carriage Gives Clout (Randall) -Canadian Transportation & Distribution Management -March, 1981, p.21.

U.S. Legislation Reaches Into Canada -Pulp & Paper Canada -September, 1982, p.13.

CPR Fears Loss If Doubles OK'd -Bus & Truck Transport -November, 1982, p.24.

U.S. Deregulation Hurting Canadian Railways (Sigurdson) -The Globe & Mail, May 10, 1983, p.B3.

Canadians Have Many Questions About U.S. Rail Deregulation -Traffic World -May 23, 1983, p.95.

Triple Worry Railroads Service Threatened - Canadian Transportation & Distribution Management, October, 1983.

U.S. Anti-Trust Rules Make Life Tough For Canadian Shippers (Calderwood) - Materials Management & Distribution -March, 1984.

Managing Your Distribution Costs (Calderwood) -Modern Purchasing, April, 1984, p.23.

Intermodalism Lauded, Cancellations Deplored at Rail Shipper's Meeting (Ettore) - Traffic World, May 14, 1989.p.32.

Canadian Wins British Medal -Canadian Transportation & Distribution Management, June, 1984, p.19, Transportation Business, June, 1984, p.10, Seaports & The Shipping World, May, 1984, p.49, Transport, May/June, 1984, p.22, Globe & Mail.

Railways Want Their Legislation Changes- -The Montreal Gazette.

Canadian Railways Want Right to Pay Secret Rebates -The Montreal Gazette.

The Chartered Institute of Transport -Transport, December, 1985, Transportation Business, Vol. 1, No.6, January, 1986, Manitoba Highway News, January/February, 1986, Transport, May, 1986.

Shippers to Get Head Start With Confidential Contracts (Borsellino) -Materials Management and Distribution, November, 1986, p.36.

Appeal Mechanisms Pose Safe Points for Shippers (Seifert) -Materials Management and Distribution, November, 1986, p.39.

A New Window On Transportation - Movin CN, November/December, 1996, p.20.

Delay Danger -Transportation Business, March, 1987, p.29.

Shippers' Victory in Canadian Deregulation Debate (John F. Davidson) -Handling and Shipping Management, March, 1987, p.38.

Règlementation du Transport Ferroviaire - Le Nouvelliste, June 12, 1987, p.11.

The Pressures Behind the Impasse Railway (Sandy Fife) - Financial Times of Canada, August 31, 1987, p.6.

Canadian Rail Regulations Welcomed -The Journal of Commerce, November 30, 1987, p. 4B.

Il est devenu impossible d'obtenir de transport au Québec (Laurier Clotier) -La Presse, March 9, 1988.

Winners and Losers (Rob Robertson) -Materials Management and Distribution.

Canadian Rail Contract Policy -The Journal of Commerce, August 1, 1989, p10A.

Port of Halifax -Port Days Business Session -Scrutinizing Issues, August, 1989, p.3.

Halifax Port Days Track Trade and Transportation Trends - Canadian Sailings, October 2nd, 1989, p5.

Pay to Keep Railway Lines Running: Expert - The Gazette, Entrepreneur, October 7, 1989, p A-9.

Information Based Transportation Systems are the Trend -Canadian Sailings, October 16, 1989, p.37.

Cost Not the Issue -Port of Halifax, October, 1989, p.16.

Etes-Vous Membre? Le Centre de Transport International des Marchandises -L'Expéditeur, Novembre-Décembre, 1989, p.16.

New Book on Railway Law Now Available for Shippers -Seaports and the Shipping World, November, 1989, p.49.

CN Plans Further Cuts Ahead of Privatization -The Journal of Commerce, December 13, 1994.
The Globe and Mail (Ijeoma Ross)– Group Boost Firm’s Purchasing Power – April 30, 1999
The Journal of Commerce (Courtney Tower) – Buyers’ Cooperatives Nail Big Transport Savings – October 7, 1999
The Orangeville Citizen (Wes Keller and Sheila Duncan) – Town, Manufacturers Fail to Reach Rail Deal – April 18, 2000
The Orangeville Banner (Travis Mealing) - Manufacturers Standing Firm on Rail Deal – April 28, 2000
Today’s Trucking (Courtney Tower) – Group Dynamo – March 2000
The Orangeville Banner (Richard Vivian) – Town to sell rail line for \$7 million – April 18, 2008 pg.3
Truck News (Sonia Straface) – Six Clauses You Should Include in Your Third-Party Contract – January 27, 2017